Drifters

ELVIS PRESLEY
Born Elvis Aron Presley
January 8th, 1935
East Tupelo, Mississippi
Died August 16th, 1977
Memphis, Tennessee

“If you’re looking for trouble,” Elvis Presley warned the audience at the opening of his December 3rd, 1968, television special, “you’ve come to the right place.”

What viewers heard that night was unadulterated Elvis, the archetypal rock and roll singer, not the Hollywood movie star. The leather-dad Presley, working up a sweat, returned to his roots before the first live audience he had faced since 1961. Presley wanted to remind the world of his sound, style and sex appeal. But perhaps he also wished to recall for himself what he had stumbled onto at the Sun Records studio in Memphis back in 1954. On July 5th and 6th of that year, Elvis Aron Presley — encouraged and cajoled by producer and studio owner Sam Phillips, and accompanied by guitarist Scotty Moore and bassist Bill Black — called to life what would soon be known as rock and roll with a voice that bore strains of the Grand Ole Opry and Beale Street, of country and blues, the sound from both sides of the tracks in his hometown, East Tupelo, Mississippi. It was then and there that he ensured — instinctively, unknowingly — that pop music would never again be as simple as black and white.

That certainly spelled trouble. In the period between 1954 and 1958, as Elvis Presley was transformed into the world’s first rock and roll star — heartthrob, rebel, treble-hunter, threat — he was simultaneously hailed and dismissed, deified and denounced. Billboard, in its country and western “Review Spotlight on Talent,” decided that Elvis’ first single — “That’s All Right” b/w “Blue Moon of Kentucky” — indicated “a strong new talent,” while the talent coordinator of the Grand Ole Opry (after Elvis’ first and only appearance there) suggested he go back to truck-driving. But when RCA paid what was considered an outrageous sum for Elvis’ Sun contract, the company was almost instantly rewarded with a triple-crown hit, “Heartbreak Hotel,” which topped the pop, C&W and R&B charts. Life magazine called him a “howling hillbilly.” A TV critic described his uninhibited hip-shaking style as “the mating dance of an aborigine.” Ed Sullivan vowed never to book him, but not long after “Heartbreak Hotel” topped the charts, Presley made the first of three appearances on the show — only two of which featured full-frontal Elvis. During his last guest spot, Sullivan refused to allow him to be shot from the waist down. Steve Allen actually instructed Elvis not to dance on his late-night TV show and had him wear tails while performing “Hound Dog” in the company of a live basset hound.

The following day, teenagers picketed the NBC studio with signs reading: We Want the Real Elvis. The real Elvis is what viewers saw from head to toe in 1968. It was the real Elvis, too, who went back to Tennessee to record From Elvis in Memphis and his last Number One single, the haunting “Suspicious Minds.” He then returned to the concert stage in 1969 with a historic series of shows at the International Hotel in Las Vegas. It was the real Elvis who attracted more than a billion viewers in forty countries to his 1973 live satellite-TV concert; who inspired Bruce Springsteen in 1976 to jump the fence at Graceland in order to meet his idol, only to be hustled away by security guards; and, finally, who prompted President Jimmy Carter, on the occasion of Elvis’ death on August 16th, 1977, to join a shocked world of mourners and declare that “Elvis Presley’s death deprives our country of a part of itself.”
THE SURPRISE OF AN AMERICAN MUSIC
BY LENNY KAYE

But I can’t remember where or when... did rock and roll begin?

Was a new era dawning on July 5th, 1954, when Sam Phillips spoke the immortal words—“That’s fine, man. Hell, that’s different. That’s a pop song now”—to Elvis Presley over a studio intercom at 760 Union Avenue in Memphis?

Was it March 31st, 1955, when The Blackboard Jungle formally equated Bill Haley’s “Rock around the Clock” with juvenile delinquency, providing a theme song for adolescent rebellion?

Or was it the early Fifties crossover success of the Chords’ “Sh-Boom,” the Penguins’ “Earth Angel,” the Crows’ “Gee,” Big Joe Turner’s “Shake, Rattle and Roll” and a Cleveland disc jockey’s prescience in taking the “race records” known as rhythm and blues and changing their name to attract (or acknowledge) a multiracial audience?

The truth is that despite an all-too-human urge to define music in neat bloodlines, the roots of rock and roll remain frustringly elusive. As much a self-conscious lifestyle as a collection of rhythms and melodies, it seemed to pick at will from the discards of other music forms, recycling scorned chords and pariah riffs.

This is not to say rock and rollers were merely secondhand musicians—though that’s how they were generally regarded by their professional peers. Primitive or not, these were aware and deliberate creators—often driven visionaries—whose goal was simplicity instead of intricacy. Reacting against the passivity of audience-performer interaction, rock celebrated and indulged its subliminal urges. It cracked one beat in place of six and projected lyrics naked in their unadorned desire, along with melodic phrases so pointed they became mnemonic hooks, as America’s (and later the world’s) Top Forty charts would soon devastatingly learn.

The subculture offered was part Atomic Age and part Media Modern, stepping back from the siege mentality of postwar paranoia. Times were good in the mid-Fifties. Smokestack America was booming; the pay of a factory worker with three dependents averaged seventy dollars a week. Time magazine said that along with the highest Gross National Product in history, “bomb shelters were on sale in Los Angeles, and hardly anyone was buying them.” President Eisenhower heralded a return to confidence, while Davy Crockett was the national hero.

But did the public like Davy because he said things like “Be sure you’re right, then go ahead,” or because his coonskin cap and sacrificial life-in-art swan song at the Alamo offered some grander purpose than mere prosperity? James Dean’s meteoric rise to fame in the six months between his March 1955 screen appearance in East of Eden and his own flaming demise (the self-fulfilling prophecy of Rebel without a Cause) prompted similar existential questions. It was only when the newly ubiquitous medium of television met rock’s first icon, Elvis Presley, that rock became something more than music. It went pop.

Projected into millions of unsuspecting living rooms, as important for what he couldn’t show (the famous waist bisection) as for what he did (gold records galore), Elvis not only combined the tangled musical strains of rock’s prehistory into a sultry whole, he took a mutated step forward. His was an inspirational leadership that came to embody the new music itself. Long live the King!

His— and, by extension, rock’s— was an electric sound, tilting the balance from amplification to AC current. You could hear it in the slapback echo with which Phillips surrounded Presley’s voice in “That’s All Right” and in the bite of Scotty Moore’s electric guitar. It seemed tailor-made for “Hi-Fi,” a car radio, a live stage show.

And yet, as much as rock and roll was...
“specialty” music, but certainly influential styles in their own right. Vocal techniques and improvisations from the blues; a hard, big-band swing; the call-and-response of gospel; the dance blues of New Orleans; the frantic hop of West Coast jazz; the twang of hillbilly boogie and western swing; the close-harmony serenade of groups like the Ink Spots and the Four Freshmen—all of these found their way into rock and roll. “Rock and roll was probably the first music with regional origins to be commercially successful on a nationwide scale,” writes Charlie Gillett in *The Sound of the City*, and small wonder, since it managed to touch so many reference points along the way.

Add to rock and roll the manic exhibitionism of youthful exuberance, the sense of contrariety that kept the music moving further out on its own limb of the family tree, and the outrage (and subsequent attraction) it could provoke, and the result was music that had an explosive impact on America in the Fifties. It would be a nigh-exclusive national phenomenon until the decade turned. At that point, it would be reflected back across the Atlantic with a vengeance by the British Invasion, and it would take over the pop charts to the extent that rock and roll became the dominant American music. *Billboard* acknowledged the transition when it expanded its rock and roll record chart from 30 to 100 songs on November 12th, 1955—not so coincidentally, the same month that Colonel Tom Parker signed Elvis to recording giant RCA-Victor.

Pop music's older guard had initially tried to subvert rock's emotional intensity with sanitized cover versions; they hoped that all this loud bravado would soon go away. But they never stood a chance. The swapfest between rhythm, blues, country, western and plain old Tin Pan Alley continued wildly apace. In the hands of maverick independent labels and their equally unruly artists, a marketplace free-for-all was initiated that harked back to the days of the frontier West.

“This is what makes rock and roll so intriguing,” Nick Tosches notes in his chronicle of the “dark and wild” years before Elvis, *Unsung Heroes of Rock 'n' Roll*. “Whether one regards it as art or as business, its history—one of greed and innocence, tastelessness and brilliance, the ridiculous and the sublime (not to mention sex, violence and pink silk suits)—is a funhouse-mirror reflection of the American dream gone gaga.”

If we can't pinpoint our opening “where or when” question, the who, what and how that make up the raw materials of this Rock presented as a strikingly original concept when it came along, it was a product of the same frantic bartering of style that has characterized American music since there was an American music to speak of. Elvis was hardly a surprise, given all that had come before. What was amazing was how much he foreshadowed all that was yet to come.

Beginning almost two centuries ago, social lines—he they drawn along class, racial or economic boundaries—have proved most porous where music is concerned. This melting pot of sound has brought vitality to American music—be it folk, jazz, country, western, blues or other—which sees styles evolve in a virulent democracy at a sometimes bewildering pace.

For those who think in terms of black and white, there are only shades of gray. Performance styles and rhythms imported directly from Africa found Anglo-Irish harmonies and melodies greeting them on their arrival to the new continent. Playing the game of one-upping dozens, rudiments of style were exchanged, helped along by a growth in mass communication that made once-regional styles accessible to a national audience.

By the late Forties, this had resulted in several unique genres, most still considered
Elvis Presley and Roll Hall of Fame are more readily available. Their names and faces, legendary hits and divine misses, not only prefigure the portraits on the walls, but are the very walls themselves. A guided tour of this labyrinth quickly loses its way along corridors that overlap and encircle. Luckily, you’ve never lost for long. You can pin the tail anywhere on the donkey of rock and roll.

In Chicago, the bedrock blues brought up from the deep Delta South gradually took on a more urban character. Muddy Waters and Howlin’ Wolf begat Chug Berry and Bo Diddley, while the churcfc harmony of a thousand congregations took flight in the Moonglows or a “bird” group like the Flamingos (see also Orioles, Cardinals, Robins, Sparrows, Wrens, Meadowlarks, et al.).

On the West Coast, a lively rhythm and blues scene zoot-suited into Los Angeles “jump” blues and “cool” blues; the archetypal Fast Song and Slow Song: Amos Milburn backed with Charles Brown. Linking with the “Harlem Hit Parade” of Louis Jordan and Wynonie Harris that swept the Northeast, a golden spike was laid in the transcontinental railway of a nascent rock.

Longitudinally, the music moved up the Mississippi River from New Orleans, against the current. From out of the heart of gumbo ya-ya, the insistent piano-roll triplets of Professor Longhair gave way to Fats Domino and Little Richard. An are stretching from Texas across the Carolinas brought the proverbial hop that wouldn’t stop to hundreds of thousands of fans—a crescent of beat centered on two and four.

Country music, tying together the personae of Jimmie Rodgers and Hank Williams, had settled its first pioneer generation in honky-tonkin’ towns throughout the South, having their children and watching a whole new genealogy of musicians come of age. They, too, caught theamped-up fever of the times, sticking their dancing feet into Carl Perkins’ “Blue Suede Shoes” and doing the “Be-Bop-a-Lula” to Gene Vincent. Under the generic name of rockabilly, it became a sound all its own, driven to unimaginable heights by Elvis, but part of the wet dream of every duck-and pony-tailed teen-ager (as Philadelphia disc jockey Jerry Blavat would christen his listeners).

It was when all these intermarried musics met the pop process that rock and roll became a sensibility of separation was initiated that helped the bandwagon move under its own propulsive power. Disc jockey Alan Freed, tipped by record-store owner Leo Mintz of the across-the-board appeal of rhythm and blues, “officially” changed the music’s name, in effect defining this new audience. Thus given its own fork in the road, rock proceeded to strike off resolutely on its own.

The catchall phrase Freed chose was a combination of two R&B slang expressions that had been around for at least three decades. Like jazz, it was yet another synonym for that most musical of interpersonal acts. Nick Tosches has traced it back to the fall of 1922, when blues singer Trixie Smith recorded “My Daddy Rocks Me (with One Steady Roll)” for Black Swan. By the Forties, “rock” (not to mention “roll”) had become a full- fledged adjective denoting a hard, crisp, beat-oriented music on the order of “Good Rockin’ Tonight” (Roy Brown), “All She Wants to Do Is Rock” (Wynonie Harris), “Rockin’ the House” (Memphis Slim) and even Wild Bill Moore’s “We’re Gonna Rock.”

“We’re Gonna Rock”


What’s more, the musical trade-off between material and style was becoming overt instead of covert. Already, hits on the rhythm and blues charts were being re-versioned for country and western artists, and vice versa. The formerly inviolable pop charts were invaded by the new sound, exemplified by the Dominoes’ “Sixty Minute Man,” Bill Haley’s “Crazy Man Crazy” and
the Charms’ “Hearts of Stone.” If this was commercial, an event like Freed’s Moondog Coronation Ball showed the tip of a demographic iceberg. Held in March 1952 at the Cleveland Arena, it allowed the audience to glimpse one another in the flesh and witness their own power. Instead of the expected capacity crowd of 10,000, there were 30,000 eager fans pouring through the turnstiles, which resulted in rock’s first riot.

Once the floodgates were declared open, things began to, ah, roll. The public’s imagination may have been captured by Elvis, but the vast legions of musicians and entrepreneurs were ready, willing and able to follow him through the pearly gates of entertainment paradise. Suddenly unleashed, rock burst over America in a great wave, carrying with it a grand sense of possibility, of the new taking over the old.

Perhaps that’s the way it seems at the start of a revolution. Maybe a revolution always reacts against what came before, at once predictable and shocking. Surely, other radical fusions of form had taken place in American music. What made rock and roll so different was its sudden flaring into consciousness, sculpted for them songs whose pantheonic scrollwork was astonishing. These pop masterminds instantly turned to packaging a Teen Idol prototype, though fittingly enough it was in Philadelphia, home of Dick Clark’s televised American Bandstand, that the Fabians and Frankie Avalons were launched toward a heartthrobbing multitude. Along with the cheese-steak hero, Philly was also famous for its falsetto singing groups. Let us now praise the Capris (“God Only Knows”) and the Castelles.

Southern Gothic reared its head in rockabilly, which wreaked havoc below the Mason-Dixon line. Elvis’ sound was regional for these gone cats and hillbillies on speed, and they created a momentum so headlong that it would come back to haunt them a quarter of a century later with a full-blown revival. Bill Haley provided the formal definition when he put the big beat of rhythm and blues in a western swing setting and recorded it in New York’s Pythian Temple to give it a rim-shot edge; and it was carried to breathless extremes by such train-kept-a-rollin’ revivalists as the Johnny Burnette Trio, Wanda Jackson (“Fijiyama Mama”) and Billy Lee Riley (“Flying Saucers Rock ‘n Roll”).

The air of supernatural possession was best summed up by Screamin’ Jay Hawkins’ “I Put a Spell on You,” from 1956. By then, rock and roll was doubling back on itself, influencing its source musics, a dizzying cloverleaf that never did find a straightaway. As pop music had opened to rhythm and blues and country, these styles in turn opened to pop, the tension of their compromise broadening the struggle between real and surreal, lost and found.

Groups like the Coasters and the Drifters; solo artists like Clyde McPhatter, Jackie Wilson and Ben E. King; instrumentalists like Duane Eddy and King Curtis; resolve bluesmen like B.B. King and Bobby “Blue” Bland; superb voices like La Vern Baker and Joe Turner; teen idols like Ricky Nelson and Dion; Hank Ballard’s blue side of rhythm; Johnny Otis’ rhythm side of blues; the “C.C. Rider” of Chuck Willis and the “Sleep” of Little Willie John; the orchestrated heads-and-tails of Bobby Darin and Roy Orbison; the yet-to-come of Marvin Gaye and Smokey Robinson; the live-fast-die-young of Eddie Cochran and Johnny Ace; Ruth Brown, Lloyd Price, Jimmy Reed... The list could go on and on. And still does.

Welcome to the Rock and Roll Hall of Fame.
Major companies have seemed to control the industry, almost from the dawn of recorded music— as far back as cylinder recordings, when Edison Bell had a virtual monopoly on the market. Yet of the 41 artists nominated for induction into the Rock and Roll Hall of Fame, only two began their recording careers on a major label (Buddy Holly on Coral, a subsidiary of Decca, and Gene Vincent on Capitol). The remaining 39 artists were discovered and signed by the small independent labels which began to emerge just after World War II and which, by the early Fifties, were flourishing in cities throughout the United States.

With the introduction of the flat-disc gramophone, the tendency of the majors to control the marketplace continued. Within ten years, the Victor Talking Machine Company and American Gramophone (Columbia) dominated the American marketplace, with the Gramophone Company (HMV) and its then-subsidiary, Deutsche-Gramophone, in control of the U.K. and Germany respectively. A similar situation existed with Pathé in France.

Although the independent labels were active in all areas of music, the vast majority specialized in "race" or rhythm and blues recordings. The majors, for the most part, ignored this field, especially the up-and-coming artists whose music had a new beat.

As the Fifties began, the big labels' rosters had swelled to include pop mainstays like Patti Page, Eddie Fisher, Les Paul and Mary Ford, Guy Mitchell, Teresa Brewer, the Ames Brothers, the Four Aces, Joni James, Tony Bennett, Doris Day, Frankie Laine and Mario Lanza. Victor and Columbia, the two largest companies, survived a battle of the speeds, with both Victor's 45 rpm and Columbia's 33-1/3 rpm accepted. But the death knell had sounded for the 78.

Record sales hit an all-time high, with no end in sight. Sales for country and western and for rhythm and blues had increased to the point that Billboard and Cashbox were devoting weekly sections and compiling best-seller charts in both categories. The majors had maintained control of the pop and country fields, and were little bothered that rhythm and blues music was now totally in the hands of the indies.

These early R&B leaders are responsible for 23 of the 41 nominees. Atlantic leads the way with 11, followed by King with 4, Chess with 3, Specialty and Imperial with 2 apiece, and Modern and Savoy each with 1. Although none of their artists was nominated, Alladin, Apollo and Jubilee were also important early leaders and are worthy of mention.

The country field, too, has had its share of great indies. King, for example, started as a country label, before branching out more successfully into R&B. Other important early country labels were Abbott, which discovered Jim Reeves; Four Star, whose roster included Webb Pierce, Rose Maddox and T. Texas Tyler; and Starday, whose founders discovered George Jones.

ATLANTIC was set apart from its competitors in that it was indeed the first truly professionally run indie in the R&B field. The label was founded in 1948 by Ahmet Ertegun and Herb Abramson— joined later by Jerry Wexler, and later still by Nesuhi Ertegun—not at a time when older, more established labels such as Savoy, King and Aladdin dominated the R&B scene. They boldly printed on the backs of their singles sleeves the statement "Atlantic leads the field in rhythm and blues," along with caricatures of their major artists. Merely a boast in 1950, this became reality in 1954 and certainly remained true well into the Sixties. In addition to Atlantic's 11 nominees— Ray Charles, La Vern Baker, Ruth Brown, the Coasters, King Curtis, Bobby Darin, the Drifters, Ben E. King, Clyde McPhatter, Joe Turner and Chuck Willis—the label's other great stars of that period included Ivo- 

go
Clockwise:
Lester Sill, Duane Eddy and Lee Hazlewood
Alan Freed...in the beginning
Henry Glover
Hank Ballard and Syl Nathan
Morty Kraft of Melba Records
Dave Miller (Essex Records), Martin Block and Don Howard. Martin Block promised to eat a record if it became a hit.
Ahmet Ertegun, Joe Turner and Jerry Wexler
Jim Stewart and Al Bell of Stax, and Buddy Killen of Dial Records.

SAVOY was the first and one of the oldest R&B labels to consistently come up with hit product. Savoy was founded in Newark in 1942 by Herman Lubinsky, whose strong will and tenacity were rivaled only by fellow pioneer Sydney Nathan of King Records. The label's golden years were from 1949 to 1951, when they virtually monopolized the R&B charts with hits by Hall of Fame nominee Johnny Otis ("Double Crossing Blues," "Mistrustin' Blues," "Deceivin' Blues"), as well as "The Hucklebuck," by Paul Williams, and "Deacon's Hop," by Big Jay McNeely. In later years, Savoy became more prominent in the gospel field, with artists like James Cleveland and Marion Williams.

APOLLO, the same vintage as Savoy, was operated by Ike and Bess Berman. Although Apollo first recorded one of the field's top groups, the Five Royales, and later recorded Solomon Burke, the label will always be best remembered for discovering the legendary gospel artist Mahalia Jackson.

KING RECORDS, begun in 1945, was the first self-contained independent. Based in Cincinnati, label founder Sydney Nathan set up his own fiefdom, which included pressing, plating and studio facilities. King was also the first nonmajor with a network of company-owned branches. During its peak years, there were 32 of these branches spread across the country. King pioneered the system of A&R label and product managers in the early Fifties. Henry Glover ran King, Ralph Bass oversaw Federal, and Henry Stone guided the DeLuxe label. In addition to nominees James Brown, Hank Ballard and Little Willie John, the King roster's most active names over the years included Billy Ward and the Dominoes (the group that spawned nominees Jackie Wilson and Clyde McPhatter), Wynonie Harris, Bill Doggett, Earl Bostic, Bullmoose Jackson, Otis Williams and the Charms and Freddy King.

SPECIALTY, one of the older and more successful Los Angeles-based indies, was founded in 1945 by Art Rupe and had its first success with R&B artists like Joe Lig- gins ("Pink Champagne," "The Honeydripper") and Roy Milton. It was Specialty's more rock-oriented artists, however, who gave the label its reputation. The first of these was nominee Lloyd Price, whose "Lawdy Miss Clawdy" was a Number One smash in 1952. In 1955, the label broke the pop/R&B barrier with a string of hits by inductee Little Richard, starting with "Tutti-Frutti" and "Long Tall Sally." Another great Specialty artist was Larry Williams. The label had an equally impressive gospel roster. Perhaps the most viable of these acts was the Soul Stirrers, whose lead singer, Sam Cooke, went on to fame and immortality.

ALADDIN, although best remembered
for its mid-Fifties crossover hits like “Let the Good Times Roll,” by Shirley Lee, and “Little Bitty Pretty One,” by Thurston Harris, was actually founded in 1945 by Eddie and Leo Mesner. Their early successes included classic hits by Peppermint Harris, Charles Brown and Amos Milburn, as well as the Five Keys.

**MODERN**, another of the early California indies, can be credited with launching the career of Rock and Roll Hall of Fame nominee B.B. King back in 1951. Modern and its subsidiaries — RPM, Flair, Crown and Kent — were run by the Bihari family, with brothers Jules and Saul most active in the early years. Blues artists who got their start with Modern include Pee Wee Crayton and John Lee Hooker. Later, between 1955 and 1957, Modern released some of the most important pop/R&B records from the West Coast, including “Why Don’t You Write Me?” by the Jacks; “Eddie My Love,” by the Teen Queens; “Goodnight, My Love,” by Jesse Belvin; and the classic “Stranded in the Jungle,” by the Cadets. They were also the first to record Etta James’ version of “Dance with Me, Henry,” back in 1955.

**CHESS**, the great Chicago-based indie founded by brothers Leonard and Phil Chess, will be remembered for popularizing blues nominee Muddy Waters, Howlin’ Wolf, Little Walter and Elmore James, together with such rhythm and blues mainstays as inductee Chuck Berry and nominee Bo Diddley. Other important Chess acts included Harley Fuqua and the Moonglows, the Flamingos, Lee Andrews and the Hearts, Billy Stewart and Etta James.

**JUBILEE** was founded in 1948 by Jerry Blaine, a pioneer of independent distribution. (His Cosnat operation was the first chain of distributors, stretching from New York to the Midwest.) Although not among the early stars of “Fifties” music, the Orioles were one of the earliest doo-wop groups and were the first R&B group to enter the pop charts, with “Crying in the Chapel” in 1953. Other Jubilee artists included the Ravens, the Cadillacs, Bobby Freeman, Don Bono and Della Reese.

Although IMPERIAL dates almost back as far as the other L.A.-based indies, its early years were devoted entirely to the release of Mexican recordings. In the early Fifties, the label’s president, Lew Chudd, hired R&B writer-producer Dave Bartholomew, who found and recorded inductee Fats Domino, as well as Smiley Lewis. Imperial always maintained a small roster, which included country artist Slim Whitman and teen-idol nominee Rick Nelson.

Despite the apparent popularity of rhythm and blues music, which, by the early Fifties was on the radio in almost every major market in the country, the pop-music scene remained virtually unchanged at the majors. A&R chiefs like Victor Hugo Winterhalter and Columbia’s Mitch Miller were routinely covering hit country songs like “Any Time” and “Cold, Cold Heart.” Another country classic — “Tennessee Waltz,” by Patti Page — was perhaps one of the most successful early multitrack recordings, as high-fidelity sound took a major step forward. As the Fifties progressed, R&B eclipsed country and became an even more frequent target of pop covers like “Sh-Boom,” “Dance with Me, Henry,” “Ko Ko Mo,” “Twinkle Dee,” “Hearts of Stone” and “ Ain’t That a Shame."

For the most part, however, the majors continued to ignore R&B artists, despite their growing appeal among young pop-record buyers. The two companies most successful at covering R&B hits were Mercury, by now a full-fledged major label, and Dot, the first of a new wave of pop companies formed in the early Fifties. Most of the small companies of the Forties that tried to compete directly with the majors found it impossible, but pop music, influenced by both rhythm and blues and country, was beginning to undergo dramatic changes. Other early pop labels included Essex, Cadence, Liberty, Kapp and Era. Between them, these companies account for three nominees.

New companies specializing in rhythm and blues were cropping up all over the country. Among them were Herald, Old-town, Rama, Melba and Baton in New York; Duke/Peacock in Houston; Excelsior in Nashville; Ace in Jackson, Mississippi; and Vee Jay in Chicago. These companies account for four Hall of Fame nominees.

**DOT** was founded by Randy Wood as an offshoot of his highly successful mail-order and record-shop operation in Gallatin, Tennessee. After initial success with Billy Vaughn and the Hilltoppers, Dot launched the career of Pat Boone, one of the biggest pop stars of the Fifties. Boone’s first seven hits were R&B covers — e.g., “ Ain’t That a Shame” (Fats Domino) and “Long Tall Sally” (Little Richard). Dot’s skillful use of cover material was also successful in the careers of Gale Storm and the Fontane Sisters. In retrospect, these covers, while lacking the fervor and authenticity of the originals, were instrumental in bringing rhythm and blues music to the attention of many young, white consumers. Only Mercury was able to match Dot’s ability in this field, with successful covers by Georgia Gibbs, the Diamonds and the Crew Cuts, whose cover of “Sh-Boom” held the Number One position on the pop charts for two months in 1954.

**CADENCE** — spawned in New York in the mid-Fifties and owned and operated by Archie Bleyer, musical director of the successful Arthur Godfrey radio and TV shows — was most definitely a straight-ahead pop-record company, with artists like the Chordettes, Junior La Rosa, Bill Hayes and, later, Andy Williams. Still, Cadence will always be remembered for signing and developing rock’s greatest duo, Hall of Fame inductees George Goldner

Art Sheridan, Count Basie, Vivian and Jimmy Bracken

Herman Lubinsky, president of Savoy Records, Newark, New Jersey
the Everly Brothers.

ESSEX RECORDS was just one of a string of labels started in the early Fifties by Dave Miller of Philadelphia. The first of these labels, Victoria, debuted the Four Aces’ hit “(It’s No) Sin.” The Aces left soon after for Decca. A year later, Miller was back on the scene with another Number One smash, “Here in My Heart,” by Al Martino, on Miller’s IRS label. Martino also left after one record to sign with Capitol. Miller tried again a year later, this time with the Essex label and Bill Haley and the Comets. Their first record, “Crazy Man Crazy,” barely reached the Top Fifteen, though it signaled imminent changes in pop music. Haley, too, left Essex for Decca. Earlier in 1952, Essex released “Oh Happy Day,” by Don Howard, which made it to Number Three and was regarded by many as an important transitional record between the pop and rock era of the early Fifties.

LIBERTY, under the direction of Al Bennett and his brother, Wally, was the first important label to be launched in Los Angeles since Capitol’s debut more than a decade earlier. Liberty was also the first label to develop a truly West Coast, teen-oriented sound. In addition to nominee Eddie Cochran, the label boasted the services of such pop artists as Jan and Dean, the Exciters, Bobby Vee, Jan and Dean and, on their Dolton label, the Fleetwoods and the Ventures.

RAMA and GEE RECORDS grew out of the Tico label, one of the most influential Latin record companies. They were founded in the early Fifties by George Goldner, who in 1954 discovered the Crows and recorded “Gee,” regarded by many as the first rock and roll record. That success led to regional hits with New York groups like the Cleftones and the Valentines. In 1956, Goldner scored big with the nationwide smash “Why Do Fools Fall in Love?,” by Hank Ballard and the Midnighters. Goldner later helped form Roulette Records with Morris Levy; launched his own Rose and End labels; and, finally, worked alongside Jerry Leiber and Mike Stoller at Red Bird Records.

EXCELSIO RECORDS, another Southern indie with strong roots in R&B and gospel, was founded by Ernie Young as an adjunct to his record-shop operation in Nashville.

ACE, founded by Johnny Vincent and run out of Jackson, Mississippi, was responsible for discovering such artists as Huey “Piano” Smith and Frankie Ford.

SUN RECORDS was the legendary Memphis-based company founded by Sam Phillips, who discovered and recorded Hall of Fame inductees Elvis Presley and Jerry Lee Lewis and nominee Roy Orbison, as well as Carl Perkins, Johnny Cash, Charlie Rich, Billy Justis and countless other country and rockabilly greats. Equally at home with rhythm and blues, Phillips also produced the first sessions by Little Milton, Rufus Thomas and Little Junior Parker. Many of these early R&B recordings, including the sensational “Rocket 88,” by Jackie Brenston, were licensed to the Chess label. What King, Chess, Atlantic, Vee Jay and others did collectively to break down the barriers between R&B and pop, Sun achieved single-handedly with country and pop.

Cover recordings gave rock and roll its initial popularity in 1954. By 1955, original recordings by artists like Fats Domino, Chuck Berry, the Penguins, and the Moon-glow, and others began to appear regularly on the Billboard charts. During this period, most of the major companies chose to sit back, figuring rock and roll (a.k.a., “the big beat”) was just a fad that would run its course.

The majors’ continued aloofness was somewhat understandable. During the early Fifties, many new pop names were launched, and a large number of them sustained themselves with a steady string of best sellers. It was only natural for the majors to retain solidly behind them. In addition, albums began to account for a large percentage of the total volume of sales, as
Sydney Nathan (King Records), Carl Haverlin (president, BMI) and Herman Lubinsky (Savoy Records) at a BMI Awards dinner

Hy Weiss with Arthur Prysock

Archie Bleyer with the Everly Brothers

George and Susan Goldner, Sydney Nathan, Seymour Stein

Top Row: Buddy Johnson, Norman Orleck of Cashbox magazine, Ella Johnson, Joe Turner, Lou-Wille Turner, Jackie Freed

Bottom Row: Jerry Wexler, Alan Freed, Ahmet Ertegun

Lester Sill and the Coasters accepting a gold record for "Yakety Yak" evidenced by the formation of the Columbia Record Club in 1955.

Of the majors, Decca was perhaps the most attuned to what was happening in rock and roll through the success of Bill Haley and the Comets. By mid-1955, they had become rock's hottest attraction. "Rock around the Clock," although not a hit the first time out in 1954, was given a new lease on life with the release of the film The Blackboard Jungle. "Rock around the Clock" was the summer hit of 1955, enjoying an eight-week stay at the top of the charts.

Finally, in late 1955, RCA made its big move with the purchase, for less than $40,000, of Elvis Presley's contract and masters from Sam Phillips. The other majors, most notably Columbia, remained almost totally committed to their pop rosters. Without question, 1956 was a monumental year for rock. It was the year of Elvis Presley and "Heartbreak Hotel," "I Want You, I Need You, I Love You" and probably the greatest two-sided single of all time, "Don't Be Cruel" and "Hound Dog."

Other country-rock stars had their initial breakthrough in 1956, among them Gene Vincent, Johnny Cash and Carl Perkins. This paved the way for country-pop crossovers one year later by established country stars like Jim Reeves, Patsy Cline, Marty Robbins and Bobby Helms. It heralded the breakthrough of country-rock acts like the Everly Brothers and Brenda Lee as well. Rhythm and blues became established in the pop field with the success of such artists as the Platters, Little Richard, Fats Domino, Clyde McPhatter and the Drifters, Little Willie John, Frankie Lymon and the Teenagers and many more. More indie labels than ever were scoring high on the charts, and many new indies came into existence as well, including Roulette, Cameo and Chancellor.

By 1957, there was no looking back. Each year produced new independents like Laurie, Fire/Fury, Sue, Carlton, Scepter, Jamie, Swan, Del-Fi, Challenge, Keen, Monument, Philips, Hickory, Motown, Minit, Canadian American, Coed, Musicor, Fraternity and Stax Volt. These labels account for the remaining indie-company record nominees to the Hall of Fame.

The first two singles on ROULETTE — "Party Doll," by Buddy Knox, and "I'm Stickin' with You," by Jimmy Bowen — were hits. Roulette was fortunate to have so many talented people involved early on, including George Goldner, founder-president Morris Levy and A&R men Hugo and Luigi.

CAMEO, started in 1956 by Bernie Lowe, and its PARKWAY subsidiary benefited more than any of the other Philadelphia labels from a close association with American Bandstand and the various dance crazes that emanated from that city in the late Fifties and early Sixties. Their first success, however, was with "Butterfly," by
Charlie Gracie, in 1957.

CHANCELLOR, also based in Philadelphia, was run by Bob Marcucci and Pete de Angelis. It scored with two of the biggest male vocalists of the teen-idol period, Frankie Avalon and Fabian. Of the Philadelphia companies of the late Fifties, JAMIE – initially operated by Harold Lipsius and Harry Finfer – will be remembered most as the label that guided the career of Hall of Fame nominee Duane Eddy. Eddy was brought to the label by producers Lee Hazlewood and Lester Sill. Sill, former manager of the Coasters, was an original partner with Phil Spector in the Philles label, and Jamie was the label’s national distributor in its early days.

SWAN, the last of the Philadelphia quartet of record companies of this period, was run by Bernie Binnick and Tony Mammarrella. The label’s earliest hits were by Billy and Lillie, and included “La Dee Dah” and “Lucky Ladybug.” Swan struck real pay dirt in 1959, however, with the release of “Tallahassee Lassie,” by Freddy Cannon, whose hit streak continued well into the Sixties.

LAURIE, one of the most important New York indies of the late Fifties, was run by Gene Schwartz. It first gained national prominence in 1958 with the release of “I Wonder Why,” by Dion and the Belmonts. Hall of Fame nominee Dion had a hit streak, both with and without the Belmonts, that continued well into the Sixties.

CARLTON, also based in New York, was formed by music-industry veteran Joe Carlton and is best remembered for Jack Scott, who first scored in 1958 with hits like “My True Love” and “Goodbye Baby.”

COED, run by Marvin Caine, was a New York label whose roster included local groups like the Crests, the Rivieras and the Duprees.

MUSCOR, run by former Mercury A&R chief Art Talmadge, was responsible for more than 20 chart records by Gene Pitney. BIG TOP RECORDS was an adjunct of the Hill and Range publishing company, whose biggest artist was Del Shannon, certainly a contender for future Hall of Fame honors.

SUE, along with the FIRE and FURY labels, were among the first successful black-owned-and-operated labels in New York. Founded by Henry “Juggy” Murray in the mid-Fifties, Sue was the first to record Ike and Tina Turner, Fire and Fury and a host of other labels, including Whirlin’ Disc, Holiday and Enjoy, were started by Bobby and Danny Robinson as an outgrowth of their small record shops on 125th Street in Harlem. Among the first to record with the Robinsons were the Teen Chords (a group fronted by Frankie Lymon’s younger brother Louis), the Kodaks, the Channels and the Charts. The company’s greatest hit single was the Number One dual-market smash “Kansas City,” by Wilbert Harrison, in 1959.

SCEPTER RECORDS was formed in early 1959 by Florence Greenberg, primarily as a vehicle for her group, the Shirelles. The group’s and the label’s successes were phenomenal. Other Scepter acts from that period were Chuck Jackson and Maxine Brown. As the label grew, Marvin Gaye was brought in as a partner, and the company enjoyed even greater success in the early Sixties.

MOTOWN, the first label whose name described a musical style, was formed by Berry Gordy Jr. in 1960. Gordy actually started as a songwriter-producer years before R&B great Jackie Wilson. Next, Gordy wrote for and produced Marv Johnson for United Artists. For a short time in 1959, he was involved with the Ama label, whose one major hit was the Gordy composition “Money,” by Barrett Strong. Among Motown’s earliest successes were the Miracles and Marvin Gaye, both Hall of Fame nominees, as well as Mary Wells, the Marvelettes and, later, the Supremes, the Temptations, Stevie Wonder and a long list of stars.

STAX/VOLT turned the world on to the Memphis soul sound. The label, initially called Satellite because of its distribution arrangement with Atlantic, started producing hits in the early sixties with Carla Thomas and the Mar-Keys, although, like Motown, they really flourished later in the decade.

The MONUMENT label was founded in Nashville in 1958 by Fred Foster. Although Hall of Fame nominee Roy Orbison first recorded for Sam Phillips’ Sun label, he had his greatest success on Monument. The label’s earliest hit was the country rocker “Gotta Travel On,” by Billy Grammer.

DEL-FI, owned by Bob Keene, was another Los Angeles-based indie. Its main artist, Ritchie Valens, had two hit singles—“C’mon, Let’s Go” and “Donna”—before a tragic plane crash killed him, along with Buddy Holly and the Big Bopper, in 1959. Keene was also the first to make successful pop records with Sam Cooke as a solo artist. Such an entry on Scepter’s “Only Sixteen” and “Wonderful World” appeared on his Keen label.

Although PHILLES was more legendary in the Sixties, it is impossible to exclude mention of Phil Spector, whose career dates back to the mid-Fifties, most notably for the closest equivalent to the early mono era: One smith “To Know Him Is to Love Him,” which he wrote and produced for the Teddy Bears in 1958.

In choosing inductees for the Rock and Roll Hall of Fame, the nominating committee was restricted to artists who were successful in the Fifties, or who had at least one record released prior to December 31st, 1959. It is for this reason that this article has focused on companies active before the Sixties.

Along with the main Hall of Fame category, and the one for pioneering artists active prior to 1950, the Foundation has chosen to honor nonperformers as well. Although this category includes disc jockeys, record producers, songwriters and managers, it is not surprising that the vast majority of people considered this year came from the ranks of independent record companies. These entrepreneurs of R&B, rockabilly, rock and roll, gospel and pop were our industry’s closest equivalents to the early moguls of Hollywood. Their careers closely paralleled and continually entwined with their artists, including those nominated for induction. Moreover, these independent companies, and those that followed in the Sixties and Seventies, have been both on the periphery and at the forefront of almost every new trend, creative change and development in pop music over the past 35 years. They built their companies with music the majors had little or no time for, proving that the esoteric, indigenous and segregated music of one decade can rapidly evolve into the mainstream popular music of the next.